

Getting Started Checklist for Buyer-Seller

Selling

1. Set up a listing appointment with me
2. Walk through home value and listing price
3. Determine items to fix/update
4. Obtain copy of survey
5. Sign listing agreement
6. Complete Sellers Disclosure
7. Schedule stager
8. Schedule professional photographer
9. Plan out open houses



Buying

1. Set up a new buyer appointment with me
2. Develop your list of needs and wants
3. Meet with a mortgage lender
4. Sign buyers representation agreement
5. Review houses sent via my search portal
6. Ride along with me to look at your top choices
7. Discuss options and make an offer
8. Watch me negotiate your best deal
9. Work through inspection results

Then Get Packing!